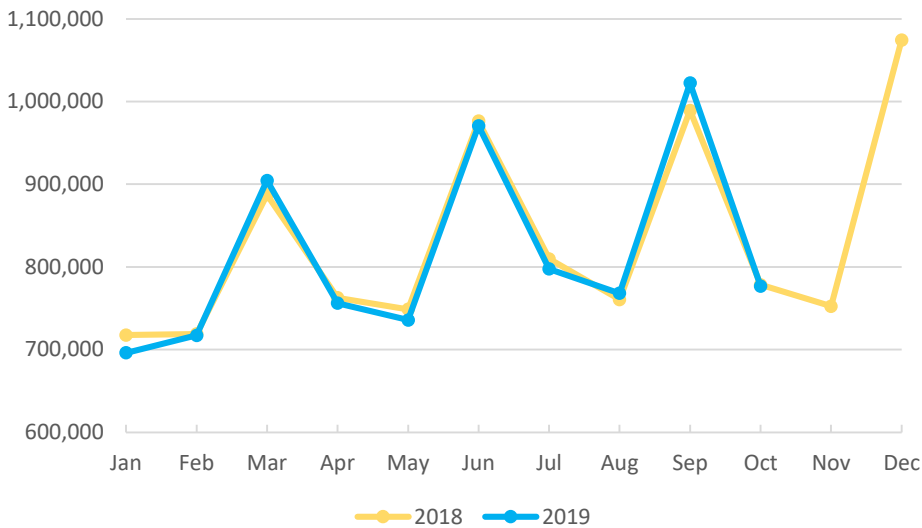


### MONTHLY FOOTFALL



**0.67%**  
vs. previous month

**-0.2%**  
vs. previous year

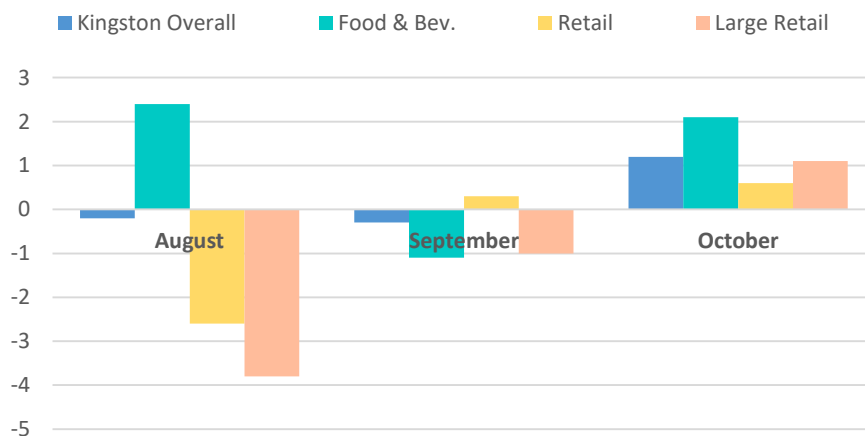
**-0.1%**  
year to date

**-4.9%**  
UK High Street Index YoY

The graph reflects footfall data collected from a camera on Clarence Street.

High Street Index supplied by Springboard reflecting 195 UK High Street locations.

### SALES % CHANGE YEAR ON YEAR



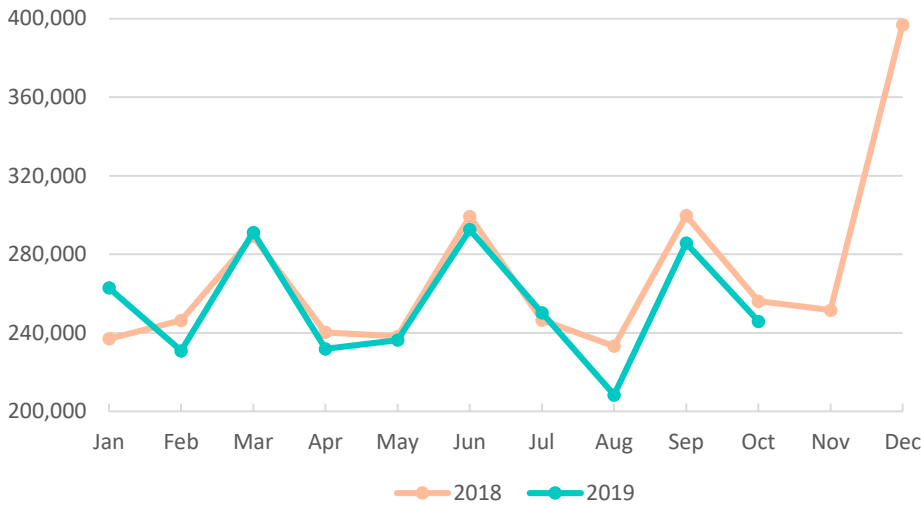
**0.2%**  
year to date

**0.6%**  
BRC Total Sales YoY

Graph reflects % change sales data from selected retailers in Kingston town centre. Weekly data figures are averaged across the month.

- In October, the BRC reported like for like UK retail sales increased very slightly by 0.1% YoY.
- The BRC attributed this, the first positive month of sales results since July to heavy discounting by retailers, particularly those within the fashion sector. However, they sound a note of caution, as the line between sales and profit margin within retail is very thin at the moment.
- The report goes onto say that the continued political uncertainty is not helping retailers as it impacts consumer confidence at a vital time of year. The BRC also urged all political parties to look to reform the Business Rates system, which they feel is broken in relation to high street retailers.
- Kingston also saw a better month of sales in October. Overall sales were up 1.2% and all sectors contributed to these numbers. October is the first month in 2019, where all sectors have been positive with YoY numbers.

# MONTHLY CARS PARKED



-3.9%

vs. previous year

Graph reflects total number of cars parked in all town centre car parks.

# NEW OCCUPANCIES AND CLOSURES | QUARTER 4

	BUSINESS NAME	ADDRESS	CURRENT STATUS
<b>OCTOBER</b>	Picnic	The Rotunda	OPEN
	Pokie & Roll	Apple Market	OPEN
	Mia B	Crown Arcade	CLOSED
	Tommy Hilfiger	The Bentall Centre	RELOCATED
	Links of London	Market Place	CLOSING SOON
<b>NOVEMBER</b>	Spirit of Amber	Crown Arcade	OPEN
	The Repair Station	Crown Arcade	OPENING SOON
<b>DECEMBER</b>	Anthropologie	Market Place	OPENING SOON