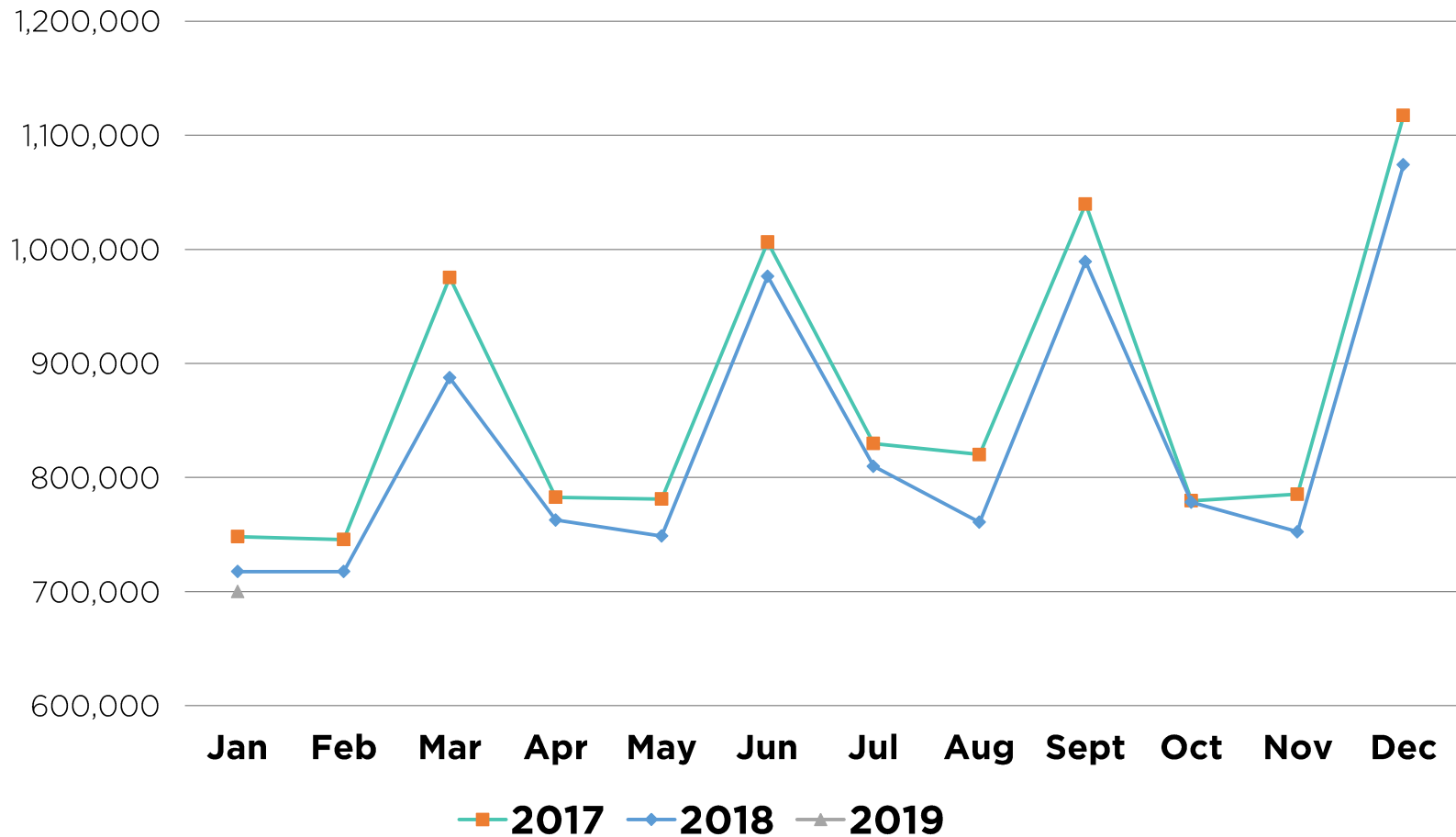




TOWN CENTRE INSIGHT

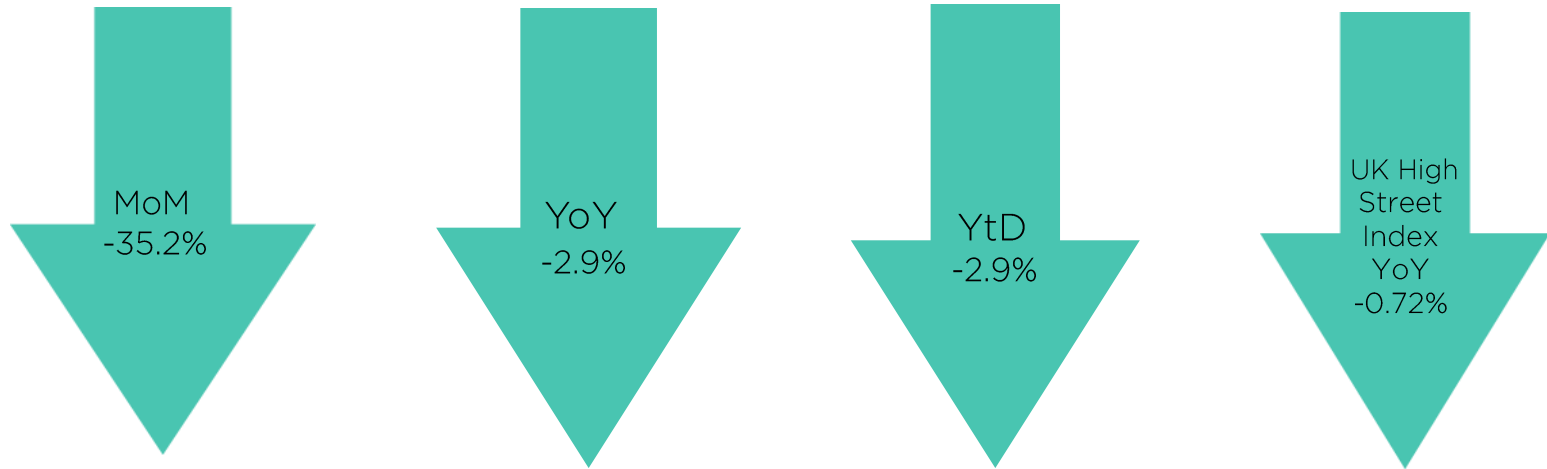
REPORTING PERIOD: JANUARY 2019

KINGSTON FOOTFALL 2019 V'S 2018



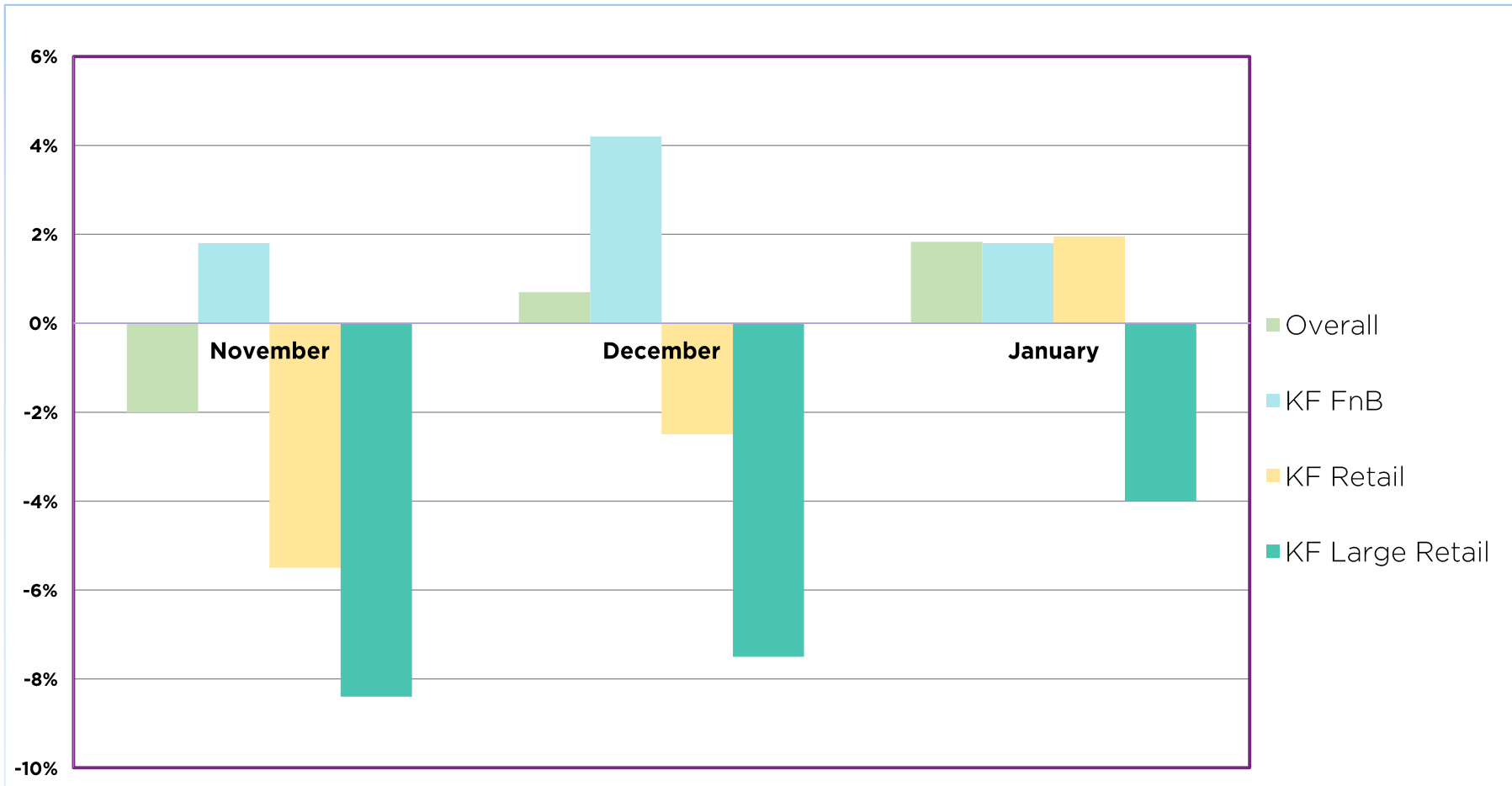
The graph above provides details of footfall taken from the Springboard Camera on Clarence Street.

FOOTFALL | JANUARY 2019



Please note: December is a 5 week month, compared to January, which was 4 weeks.
The Springboard High Street Index figure is taken from 195 UK High Street Locations.

SALES % CHANGE YEAR ON YEAR

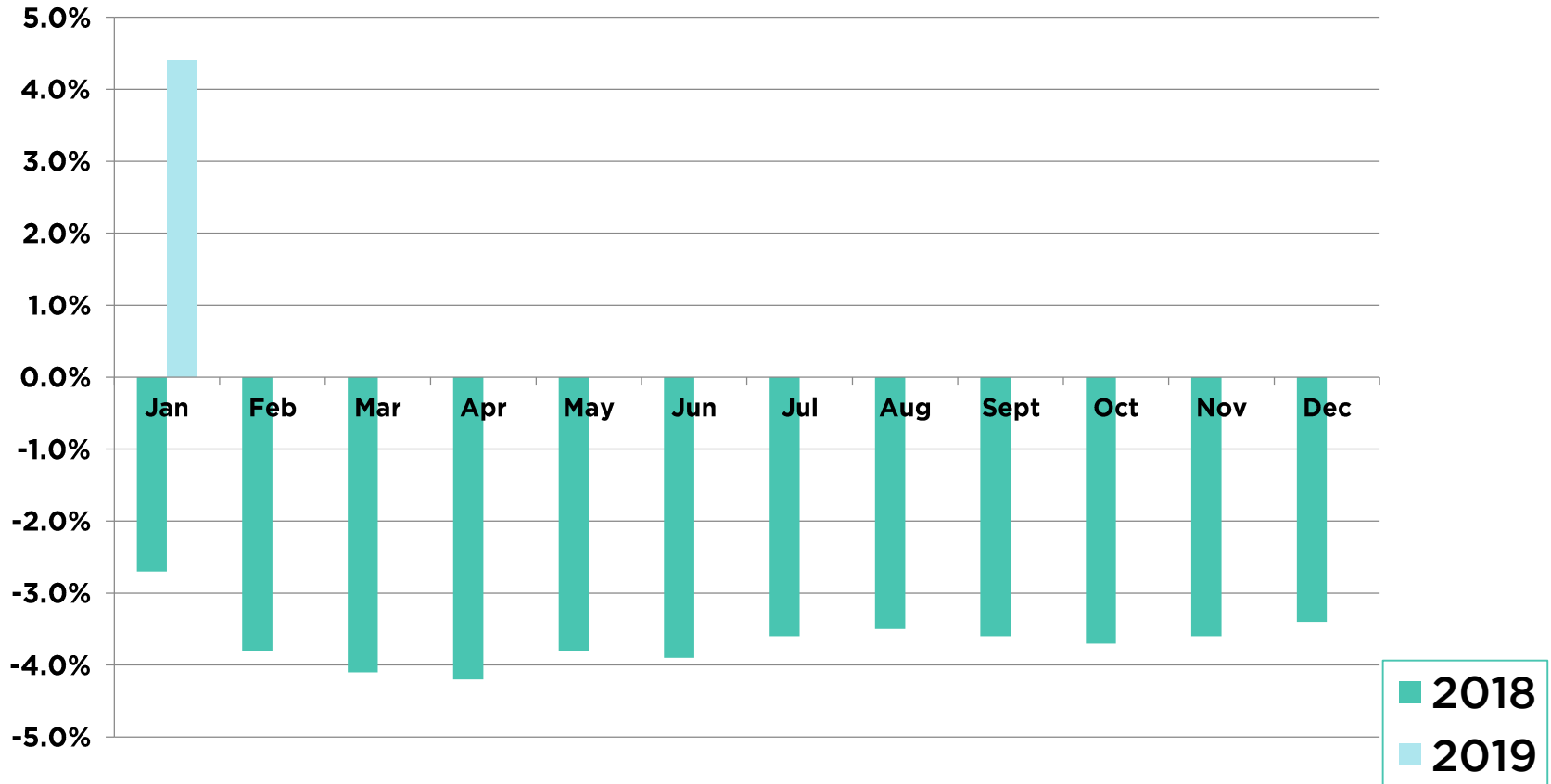


The bar chart above provides % change sales data from selected retailers across the town centre - the weekly data figures received have been averaged across each month.

OVERALL SPEND | JANUARY 2019

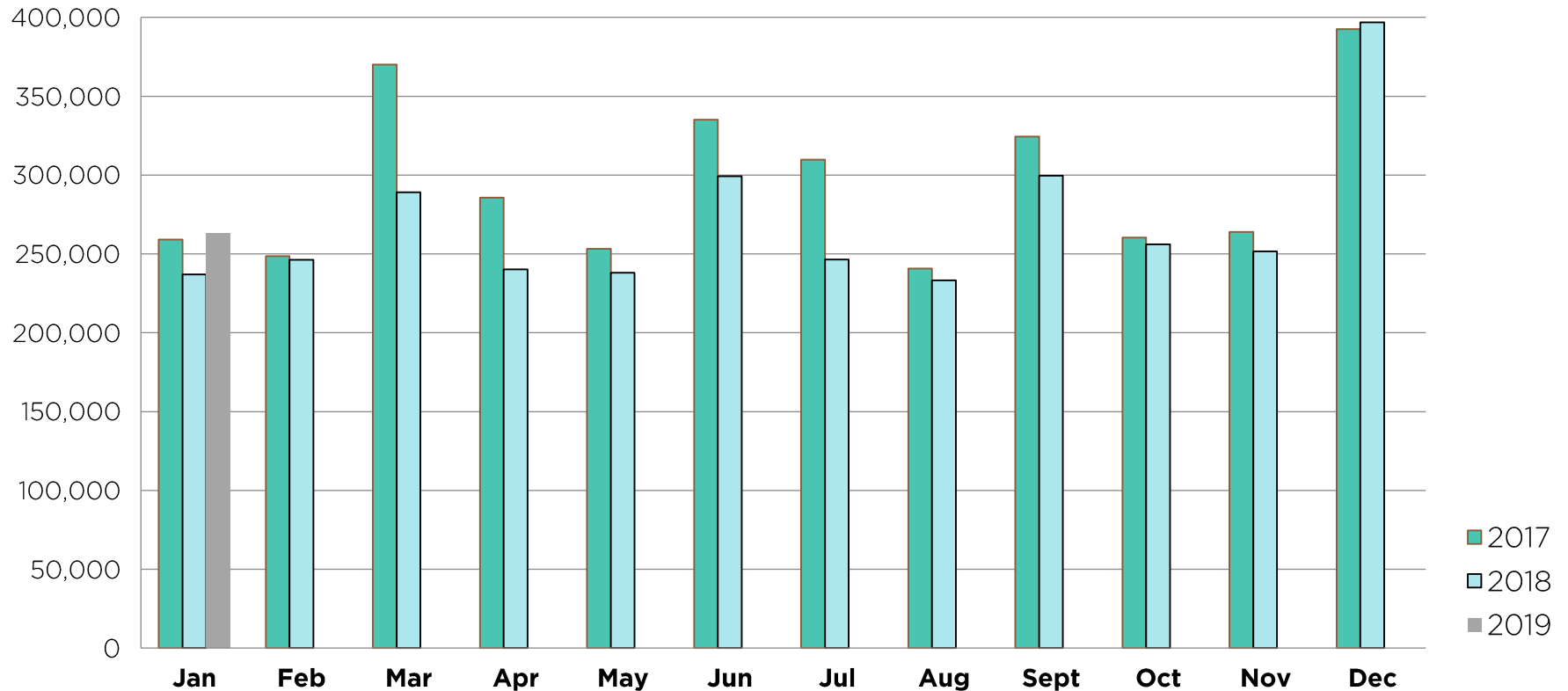
- The January BRC reports states UK retail sales increased year on year by +1.8% on a like for like basis.
- The BRC notes, after a tough December for retailers, January saw a return to growth. The BRC attributes this positive January performance to consumers seeking bargains in the sales and also price inflation. The report sounds a note of caution, questioning whether sales growth will continue once the discounting ends.
- The report also states, while bricks and mortar retailers are experiencing tough trading conditions, online sales continued to grow, but below the long term trend. The BRC attributes this to consumer concerns over the uncertainty around Brexit.
- The report goes on to say that due to the colder weather and discounting, fashion had a good January in terms of sales, as did goods for the home such as furniture.
- Kingston also saw an improved sales performance with overall sales up 2% year on year. Both the retail and the food and beverage sectors saw positive sales growth. The only sector which continues to struggle is the larger retailers.

SALES: YEAR TO DATE % CHANGE



The graph above provides Year to Date % change from selected retailers across the town centre - the weekly data figures received have been averaged across each month.

TOTAL MONTHLY CARS: 2019



Jan
+10.9%

The graph above provides the total number of cars parked in all town centre car parks.

Please note; figures quoted for May 2018 are partially estimated due to issues with one providers systems.

NEW OCCUPANCIES AND CLOSURES | JANUARY 2019

	BUSINESS NAME	ADDRESS	CURRENT STATUS
JANUARY 2019	The Royal Bank of Scotland	Thames Street	CLOSED
	Silent Night	The Bentall Centre	OPEN
	Patisserie Les 3 Chocolats	Thames Street	OPENING
	JOA	Castle Street	OPEN
	Ernest Jones	Church Street & Clarence Street	CLOSING

VACANCIES | JANUARY 2019

ADDRESS	TYPE	AGENT	LINK	STATUS
6 Church Street	RETAIL	Green & Partners	Click here	AVAILABLE
Picton House, 50-52 High Street	OFFICE	Bonsors	Click here	AVAILABLE
Conquest House, Wood Street	OFFICE	Cattaneo Commercial	Click here	AVAILABLE
61 Clarence Street	RETAIL	Brasier Freeth	Click here	AVAILABLE
12-13 Apple Market	RETAIL	Cushman & Wakefield	Click here	UNDER OFFER
65-67 Clarence Street	RETAIL	Brasier Freeth	Click here	AVAILABLE
33 Old London Road	OFFICE	Martin Campbell	Click here	AVAILABLE
6 Fife Road	OFFICE	Martin Campbell	Click here	AVAILABLE
Crown Arcade, Unit A, 11 Union Street	RETAIL	Bonsors	Click here	AVAILABLE
57b Clarence Street	RETAIL	Williams Gunter Hardwick	Click here	AVAILABLE
83a Clarence Street	RETAIL	CBRE	Click here	AVAILABLE
1 Thames Street	RETAIL	Martin Campbell	Click here	AVAILABLE
17 Thames Street	RETAIL	Bonsors	Click here	AVAILABLE
32 High Street	RETAIL	Bonsors	Click here	AVAILABLE
26 Market Place	RETAIL	GCW	Click here	AVAILABLE

VACANCIES | JANUARY 2019

ADDRESS	TYPE	AGENT	LINK	STATUS
60-62 Old London Road, Ground Floor	RETAIL	Bonsors	Click here	AVAILABLE
60-62 Old London Road, Offices and Ground Floor Retail	MIXED	Bonsors	Click here	AVAILABLE
2-4 Old London Road	RETAIL	CBRE	Click here	AVAILABLE
1 Wheatfield Way	OFFICE	Cattaneo Commercial	Click here	AVAILABLE
11 - 13 Thames Street	RETAIL	Brasier Freeth	Click here	AVAILABLE
St James Rd Car Park - 21 Spaces	PARKING	Cattaneo Commercial	Click here	AVAILABLE
19-23 High Street	OFFICE	Cattaneo Commercial	Click here	AVAILABLE
Kop Shop, Old London Road	OFFICE	Bonsors	Click here	AVAILABLE
17 Union Street	OFFICE	Bonsors	Click here	AVAILABLE
37 Wheatfield Way	RETAIL	Martin Campbell	Click here	UNDER OFFER
Unit 7, The Griffin Centre	FNB	Martin Campbell	Click here	AVAILABLE
8 Castle Street	FNB	Bonsors	Click here	UNDER OFFER