

CASE STUDY

Overcoming High Gas Tariffs at Al Forno's Restaurant

“Al Forno is a Family Owned restaurant pizzeria that offers authentic Italian cuisine, and has been voted ‘Best Pizza of the Year’ on TripAdvisor multiple times.”

The Challenge:

Al Forno's was facing a significant challenge with its gas tariff. The business was locked into a contract with a gas supplier, and the rates were exorbitantly high. This elevated tariff had the potential to cost Alforno's over £42,000 annually, putting a substantial financial burden on the restaurant.

The Solution & Outcomes:

Fabio sought the assistance of Kingston First's cost reduction service, using Beyond Procurement to address the issue of both backdated payments and the ongoing contract. Beyond Procurement, embarked on a negotiation process with Alforno's current gas supplier, successfully negotiating a significant reduction in both the backdated and ongoing gas rates, and resulting in a total saving of £74,312 over the two year contract.

“Through Kingston First we used Beyond Procurement to negotiate a significant saving on backdated gas payments as well as ongoing rates, saving over £70,000”
Al Forno Italian Restaurant

This solution is a testament to the substantial savings that businesses can achieve through the Kingston First/Beyond Procurement partnership. By leveraging Beyond Procurement's strong relationships with suppliers and in-depth expertise within the energy market, they consistently deliver expert advice, navigate complex issues, and present optimal solutions that contribute to the financial well-being of businesses.